



Program Matrix															
Faculty			Business												
Program			Business and Commercial Law												
Award			Bachelor of Business - Business & Commercial Law												
Credit Hours			131												
Academic Year			2026/2027 Onwards												
Level	Semester 1					Semester 2					Semester 3				
	Course Code	Course Name	Pre-requisite	Core/ Elective	Credit Hours	Course Code	Course Name	Pre-requisite	Core/ Elective	Credit Hours	Course Code	Course Name	Pre-requisite	Core/ Elective	Credit Hours
1	BUMG1110	Principles of Management	N/A	Core	4	BUMK1201	Principles of Marketing	N/A	Core	4					
	BULA1101	Oman Legal and Judicial System	N/A	Core	4	BULA1201	Introduction to Business Law	N/A	Core	4					
	BUMG1104	Introduction to Microeconomics	N/A	Core	4	BUMG1202	Introduction to Macroeconomics	N/A	Core	4					
	BUAC1101	Principles of Accounting	N/A	Core	4	UNIR1100	Communication Skills I	N/A	Core	3					
	UNIR1002	Arabic Language Skills	N/A	Core	2	UNIR1003	Oman the State and People	N/A	Core	2					
2	BULA2101	Legal Issues in Commercial Law	NA	Core	4	BULA2201	Employment Law	NA	Core	4	BINT2000	Internship	75% of the courses	Core	0
	BULA2102	Law of Organizations	NA	Core	4	BULA2202	Extractive Industry Law	NA	Core	4					
	BUAC2102	Financial Management	BUAC1101	Core	4	BUIS2201	Management Information Systems	NA	Core	4					
	BULA2103	Banking Law and Practice	NA	Core	4	UNIR2100	Communication Skills II	UNIR1100	Core	3					
	UNIR2001	Entrepreneurship	NA	Core	2				Choose an item.						
Diploma Exit Award: Internship course (or an equivalent) is a mandatory requirement for students exiting at Diploma level. The internship course is non-credit-bearing and must be successfully completed to fulfill program requirements.															
3	BULA3101	Contract Law	NA	Core	4	BULA3201	Intellectual Property Law	NA	Core	4	The student is allowed to register 2 courses (not exceeding 9 credit hours)				
	BULA3102	Consumer Protection Law	NA	Core	4	BULA3202	Air & Maritime Law	NA	Core	4					
	BULA3103	Law of Torts and Evidence	NA	Core	4	BULA3203	Investment and Property Law	NA	Core	4					
	UNIR3100	Communication Skills III	UNIR2100	Core	3	BULA3204	Business Ethics &	NA	Core	4					



							Competition Law								
	BULA4101	Information Technology Law	NA	Core	4	BULA420 1	International Trade Law	NA	Core	4	BINT20 00	Internship	75% of the courses	Core	0
4	BULA4102	Tourism & Hospitality Law	NA	Core	4	BULA420 2	Alternative Dispute Resolution	NA	Core	4					
	BULA4103	Company Law and Corporate Governance	NA	Core	4	BULA420 3	Legal Ethics and Professional Conduct	NA	Core	4					
	BUMG4104	Business Research Methods	NA	Core	4	BUMG420 4	Research Project	BULA41 04	Core	4					

Bachelor Award:

Internship course (or an equivalent) is a mandatory requirement for students exiting at Bachelor level (and haven't completed it at Diploma level). The internship course is non-credit-bearing and must be successfully completed to fulfill program requirements.

Level 1

BUMG1110

Principles of Management introduces management principles, concepts and techniques, management process and functions including: 1) Planning and decision-making, organizing, staffing, leadership, motivation, communication and control. 2) Nature and importance of business and its objectives, development of a fundamental understanding of some basic functions in business such as production and operations, marketing, finance, and human resource management.

BULA1101

Oman Legal and Judicial System introduces students to the foundational structure and principles of the legal and judicial system in the Sultanate of Oman, with comparative insights into international models. It explores key sources of law, the relationship between legislation and judicial interpretation, and essential legal terminology. Students examine the roles of courts, the public prosecution, and administrative bodies, and gain exposure to constitutional principles, civil and common law traditions, and mechanisms for dispute resolution. The course develops basic legal literacy and provides the necessary conceptual tools for understanding how legal systems function and uphold justice, preparing students for more specialized legal study.

BUMG1104

Introduction to Microeconomics provides fundamental economics concepts, opportunity cost, scarcity, demand, supply, price mechanisms, household behavior, government role, utility, market structure, profit maximization, theory of the firm, income, applied microeconomics.

BUAC1101

Principles of Accounting as a source of information for decision makers in profit and non-profit organizations. The basic concepts of accounting such as revenues, expenses, assets, liabilities, profit and capital. Introduction to double entry and elementary bookkeeping. Recording simple transactions, adjusting the accounts for prepayments and accruals, completing the accounting cycle and preparing elementary financial statements. Accounting for a complete cycle for merchandising enterprises (perpetual inventory systems) and preparing bank reconciliation.

UNIR1002



يتناول هذا المقرر عددًا من القضايا النحوية والصرفية والإملائية والبلاغية التي تسهم في إكساب المهارات اللغوية. هذه القضايا تتعلق بأقسام الكلام، وأنواع الإعراب، والجملة الاسمية، والجملة الفعلية، ومكملات الجملة، والخبر، والإنشاء. ويتوصل الطالب إلى فهم هذه القضايا عن طريق نصوص تطبيقية مختارة، مع التركيز على تنمية المهارات اللغوية الأساسية (الاستماع، والقراءة، والكتابة، والتحدث) ..

BUMK1201

Introduction to marketing principles from conceptual, analytical and managerial points of view; Marketing mix; Marketing Environment; Consumer Markets and Consumer Buyer behavior and their application; Business Markets and e-marketing.

BULA1201

Introduction to Business Law introduces students to the legal principles specifically governing business and commercial activities. It covers legal structures of business entities, commercial transactions, basic knowledge in the area of torts in business settings, employment obligations, and ethical responsibilities. Students also explore introductory concepts in contract law, sale of goods, agency, and negotiable instruments. Designed to provide a broad foundation, this course equips students with the legal understanding necessary to identify and manage legal risks in business. It serves as a stepping stone for more advanced commercial law subjects within the degree program.

BUMG1202

The main areas, which will be covered in this course, are the objectives of macroeconomic policies, GDP, economic growth, Inflation, employment, Interest rate, Investment, taxation, government expenditure, fiscal and monetary policies, balance of payments, relations with international economy and contemporary issues.

UNIR1100

This course is designed to provide students with the performance-based skills required to communicate effectively and efficiently in their future workplace. Team Based Learning is introduced to actively engage students in a learning process, to have better learning outcomes and to develop their collaborative skills and build up their confidence in communicating in English.

UNIR1003

يشتمل هذا المقرر على نطاق عريض من المعارف والمهارات والقيم التي تعزز وعي الطلبة بهوية المجتمع العماني وقيمه، وفهم دور المتغيرات التراثية والتاريخية والديمقراطية والثقافية والمؤسسية في تشكيل الهوية العمانية وتحديد سماتها. ويركز المقرر على التنظيم الإداري للدولة، ومنطلقات النهضة العمانية المعاصرة ومؤشراتها من خلال تسليط الضوء على فكر حضرة صاحب الجلالة السلطان هيثم بن طارق المعظم، ويركز المقرر أيضا على تعزيز قيم الانتماء والولاء والمواطنة وعلاقتها بحقوق الإنسان، والتعريف بعلاقة السلطنة بمحيطها الخليجي والعربي والإقليمي والدولي بما في ذلك المواثيق الدولية، بالإضافة إلى تسليط الضوء على الأمن الفكري والتحديات المعاصرة، ودور مؤسسات الدولة المدنية والعسكرية في خدمة الوطن.

Level 2

BULA2101

Legal Issues in Commercial Law explores evolving legal issues that arise in modern commercial practice, both domestically and internationally. Through a problem-based approach, students will critically examine areas such as contractual performance, e-commerce, product liability, agency, and dispute resolution. The course places strong emphasis on practical legal challenges facing businesses, including competition and antitrust enforcement, corporate misconduct, and regulatory compliance. Contemporary and emerging topics are also addressed, such as Environmental, Social, and Governance (ESG) obligations, legal risks in international trade and supply chains, anti-money laundering regulations, economic sanctions, and the impact of digitalization and artificial intelligence on commercial transactions. Students will develop advanced legal reasoning and problem-solving skills necessary to navigate complex commercial disputes and regulatory frameworks, preparing them for professional roles in law, business, and policy-making.

BULA2102

Law of Business Organisation provides a comprehensive overview of the legal framework governing business entities under Omani law, with selected references to international standards. It covers the establishment, structure, and operation of various business organizations recognized by the Omani

Commercial Companies Law, including partnerships, LLCs, and joint stock companies. Key topics include agency, the rights and duties of shareholders and directors, corporate governance, and insider trading. The course also examines internal corporate processes and compliance mechanisms such as board procedures, internal bylaws, shareholder meeting protocols, conflict-of-interest policies, and regulatory obligations imposed by the Capital Market Authority (CMA) and other regulatory bodies. Through statutory analysis, policy review, and real-world case discussions, students will gain insight into how legal and regulatory frameworks are embedded into corporate operations in Oman. This equips students with a practical understanding of organizational law, governance structures, and the internal legal dynamics of modern Omani businesses.

BULA2103

Banking Law and Practice examines the legal principles and regulatory frameworks that govern banking operations in both national and international contexts. Students will explore the legal nature of the banker–customer relationship, banking contracts, negotiable instruments, credit facilities, securities, and electronic banking. The course also covers international standards such as Basel regulations, anti-money laundering laws, and cross-border banking practices. Practical case studies and comparative legal perspectives provide students with a strong understanding of the rights, duties, and liabilities of banks and customers within modern financial systems.

BUAC2102

Background to corporate financial decision-making and behavior of capital markets. Financial mathematics with emphasis on discounting techniques, capital budgeting, investment appraisal. Short-term asset management, costs of funds.

UNIR2001

This course is an introductory course in entrepreneurship and innovation. The course aims to expose undergraduate students of various academic backgrounds to business venturing and entrepreneurial activity. Students will apply themselves through developing their own business ideas and assessing them using knowledge and skills acquired during the course.

BULA2201

Employment Law provides an in-depth introduction to the legal framework regulating employment relationships in Oman. It focuses on the rights and duties of employers and employees under the Omani Labour Law, including employment contracts, working conditions, wages, leave entitlements, disciplinary procedures, and termination of employment. Special attention is given to regulatory compliance, dispute resolution mechanisms, and the role of the Ministry of Labour in enforcement. Students will also explore issues such as occupational health and safety, workplace discrimination, and labor rights in the context of both the private and public sectors. Comparative insights from international labor standards, including key conventions from the International Labour Organization (ILO), are incorporated to broaden understanding. The course equips students with the legal and analytical tools to address employment-related issues in legal practice, human resources, and business operations in the Sultanate of Oman.

BULA2202

Extractive Industry Law explores the legal and regulatory frameworks governing the exploration, production, and management of natural resources in the extractive industries, with a particular focus on oil, gas, and mining operations in Oman. Students will study licensing processes, concession agreements, production sharing contracts (PSCs), and the roles of key regulatory authorities such as the Ministry of Energy and Minerals. The course also addresses legal issues related to land access, environmental regulation, corporate social responsibility, and the resolution of disputes arising from extractive operations. Special emphasis is placed on the contractual structures commonly used in the oil and gas industry and the legal implications of joint ventures, foreign investment, and state participation. Comparative references to international practices and investment protection treaties will provide broader legal context. This course prepares students to understand and navigate the complex legal landscape surrounding resource-based industries in Oman and globally.

BUIS2201

Foundation concepts of technology, applications, development, and management. Computer hardware, software, telecommunication and database. Business applications of IS in business operations, decision making and strategic advantage. Management issues such as security, ethics, IS management, IS planning, Knowledge management

UNIR2100

The purpose of the course is to equip students with the necessary language skills that are required in communicating in an effective way. A major focus of the course will be on writing skills including paragraph organization, structure and using appropriate language for oral communication. This course also aims to familiarize students with the use of relevant language elements for describing graphs, charts and their trends. Team Based Learning instructional strategies are used in this course.

BINT2000

This internship provides intermediate-level students with supervised exposure to professional legal environments, including law firms, courts, regulatory bodies, or corporate legal offices. It offers structured opportunities to observe and assist with foundational legal tasks such as document handling, legal research, regulatory filings, meeting preparation, and drafting basic correspondence or memos under guidance. The course aims to build early professional competencies, including workplace communication, legal ethics, and organizational awareness. Students are introduced to the internal workflows of legal institutions and begin applying legal knowledge from coursework in practical settings. Emphasis is placed on developing reflective learning habits and preparing for higher-level legal responsibilities.

Level 3

BULA3101

Contract Law offers a comprehensive study of complex contractual principles in commercial contexts, focusing on Omani Civil Transactions Law and relevant judicial interpretations. It covers advanced topics including contract formation, validity, interpretation, breach, and remedies, with attention to vitiating factors and enforcement mechanisms. The course also examines the legal implications of digital and electronic contracts, standard-form agreements, and automated contracting technologies. Comparative references to international frameworks such as the CISG provide global context. Students will develop practical skills in analyzing, drafting, and evaluating contracts, with a focus on legal risk, dispute resolution, and the impact of evolving technologies on contractual relationships.

BULA3102

Consumer Protection Law examines the legal frameworks that safeguard consumer rights in commercial transactions, with a primary focus on the Omani Consumer Protection Law and its enforcement mechanisms. It explores key areas including unfair trade practices, misleading advertisements, defective goods, product liability, and consumer contracts. Students will study the role of the Public Authority for Consumer Protection (PACP), legal remedies available to consumers, and the obligations of businesses under national regulations. The course also introduces international consumer protection principles and comparative models from other jurisdictions. Special attention is given to consumer rights in digital markets, e-commerce, and cross-border transactions. Through case studies and legal analysis, students will develop the ability to assess compliance, advise on consumer-related disputes, and understand the balance between commercial freedom and consumer rights.

BULA3103

Law of Torts and Evidence is a course that introduces students to two key areas of law: 1. Law of Torts – This part deals with civil wrongs that cause harm or loss to individuals. It covers concepts like negligence, defamation, nuisance, and liability. Students learn how injured parties can seek compensation through the legal system. 2. Law of Evidence – This part focuses on the rules that determine what information can be presented in court. It teaches how evidence is collected, admitted, and evaluated to prove facts in legal cases. Topics include oral testimony, documentary evidence, witness credibility, and burden of proof. Together, the course helps students understand how legal responsibility is determined and how facts are proven in civil and criminal courts

UNIR3100

The purpose of the course is to enhance students' performance-based competence, reinforce essay composition skills and introduce students to the practices and finer points of writing for academic purposes. It further develops academic writing skills including: note taking, paraphrasing, summarizing, direct quotation and Harvard style citation. The course will place equal or greater emphasis on composition skills such as: essay structure, paragraph structure, coherence and general language skills.

BULA3201

Intellectual Property Law introduces the legal principles governing the protection and enforcement of intellectual property (IP) rights, with a focus on Omani laws and international conventions. It covers key areas including copyright, trademarks, patents, trade secrets, and industrial designs. Students will examine IP registration procedures, infringement issues, licensing, and commercialization strategies. The course also explores the role of the Ministry of Commerce, Industry and Investment Promotion, and Oman's commitments under international agreements such as TRIPS and WIPO treaties. Emphasis is placed on contemporary challenges such as digital piracy, IP in e-commerce, and innovation protection in the knowledge economy. Through legal analysis and case-based learning, students will gain practical skills for advising on IP rights, compliance, and dispute resolution.

BULA3202

Air and Maritime Law examines the legal frameworks governing air and maritime transport, with emphasis on both international conventions and their application within Omani law. It covers key legal issues related to carriage of goods and passengers, liability regimes, insurance, safety regulations, and dispute resolution. In the maritime context, topics include ship registration, bills of lading, marine insurance, and port regulations, while the air law component explores aviation liability, airspace rights, and international agreements such as the Warsaw and Montreal Conventions. Students will analyze legal instruments, treaties, and national legislation regulating commercial transport and logistics. The course prepares students to address legal challenges in global trade, logistics contracts, and carrier liability through practical and comparative legal study.

BULA3203

Investment and Property Law provides an overview of the legal rules governing investment activities and property ownership across different legal systems. It covers concepts of real and personal property, modes of acquisition, registration procedures, and statutory protections for investors. Students will explore topics such as foreign investment regulations, investment incentives, property development laws, and dispute-resolution mechanisms. The course incorporates international investment principles, bilateral investment treaties, and comparative property-law frameworks to help students understand how legal systems regulate ownership, transfer, and protection of assets in a global environment.

BULA3204

Business Ethics & Competition Law provides an integrated study of ethical principles in business decision-making and the legal frameworks that govern fair competition in commercial markets. The first component of the course focuses on business ethics, exploring moral responsibilities, ethical theories, corporate social responsibility (CSR), and ethical challenges in areas such as marketing, finance, and human resources. Students will critically examine the role of ethics in leadership and governance, and how ethical lapses can affect public trust and business sustainability. The second component introduces students to competition law, with a particular emphasis on anti-competitive practices such as monopolies, cartels, abuse of dominance, and unfair trade practices. It explores both international and domestic legal frameworks, including the Omani Competition Protection Law, as well as comparative insights from regional and global jurisdictions.

Level 4

BULA4101

Information Technology Law examines the legal issues arising from the use of digital technologies, with a focus on cyber law, data protection, electronic contracts, and intellectual property in digital environments. It also addresses legal challenges related to Artificial Intelligence, including accountability,

bias, and regulatory oversight. Students will explore how laws evolve to manage risks such as cybercrime, privacy breaches, and digital misconduct, and assess the impact of these laws on individuals, businesses, and governments.

BULA4102

Tourism and Hospitality Law explores the legal and regulatory frameworks governing the tourism and hospitality industry, with particular reference to Omani law and international best practices. It examines legal issues related to hotel operations, travel agencies, tour operators, transportation services, and tourism investment. Topics include contract law in hospitality services, liability for guest safety, licensing and regulatory compliance, environmental and cultural protection, and dispute resolution in tourism-related transactions. The course also addresses consumer rights, employment standards, and the legal obligations of public and private tourism entities. Students will analyze legal risks, contractual structures, and regulatory policies that shape the tourism and hospitality sector, preparing them to advise businesses and government bodies in a sector vital to Oman's economic diversification.

BULA4103

Company Law and Corporate Governance is a course that focuses on the legal rules and principles that govern how companies are formed, managed, and controlled. It covers topics such as the rights and duties of directors and shareholders, company formation and structure, corporate decision-making, and compliance with legal standards. The course also examines corporate governance-the systems and practices used to ensure that companies are run responsibly, ethically, and in the best interests of stakeholders. Students learn how laws and governance frameworks help prevent abuse of power, promote transparency, protect investor interests, and support sustainable business practices.

BUMG4104

Business Research Methods is designed to equip students with skills to develop a research proposal. The course covers the fundamentals of a research project such as research objectives and research questions, literature review, various elements of qualitative and quantitative methods, negotiating access, ethical issues, data collection and data analysis.

BULA4201

International Trade Law explores the legal framework governing international trade, combining private commercial transactions with public international trade regulation. It covers international sale of goods (with reference to the Vienna Convention), carriage of goods, and dispute resolution, including international arbitration. Additionally, the course examines licensing, franchising, and distributorship agreements in cross-border commerce. A key focus is placed on the World Trade Organization (WTO), including its principles, dispute settlement system, and the legal obligations it imposes on member states. The course also considers Oman's position in the global trading system and the legal challenges facing developing economies.

BULA4202

Alternative Dispute Resolution (ADR) provides a comprehensive study of alternative dispute resolution mechanisms, focusing on arbitration, mediation, and negotiation as effective means of resolving commercial and civil disputes outside traditional court litigation. Emphasis is placed on the legal, procedural, and strategic dimensions of ADR, with reference to Omani arbitration law, institutional rules (such as ICC, UNCITRAL, and DIAC), and regional practices. Students will examine the enforceability of arbitration agreements, selection of arbitrators, procedural fairness, confidentiality, and recognition and enforcement of arbitral awards. The course also addresses the growing role of ADR in international trade, investment disputes, and regulatory settlements. Through case analysis, simulated exercises, and practical drafting of arbitration clauses and settlement agreements, students will develop advanced skills in managing commercial disputes and advising clients on cost-effective, legally sound resolution strategies.

BULA4203

Legal Ethics and Professional Conduct is a course that teaches students the ethical responsibilities and professional standards expected of lawyers and legal practitioners. It covers topics such as confidentiality, client loyalty, conflict of interest, honesty in court, and duties to the justice system. The course helps students understand how lawyers should behave to uphold integrity, fairness, and trust in the legal profession. It also emphasizes the importance of ethical decision-making and maintaining high professional conduct while representing clients and working within the legal system.

BUMG4204 Research Project is built on the fundamentals of Business Research Methods course; students are expected to conduct independent research through which they are expected to demonstrate a command of the research process including identification of business problems, data collection, interpretation, and presentation.

BINT4000

This capstone internship provides final-year students with intensive, practice-oriented legal training within professional environments such as corporate legal departments, law firms, courts, arbitration centers, or government regulatory agencies. Students are expected to apply advanced legal knowledge and analytical skills to real-world tasks, including contract drafting, compliance audits, legal memoranda, policy reviews, and dispute resolution processes. The internship emphasizes independent legal judgment, professional ethics, and alignment with Oman's commercial, regulatory, and judicial frameworks. Students may be involved in high-level assignments such as reviewing regulatory submissions, participating in mediation or case preparation, and supporting legal teams in strategic decision-making. This course fosters transition from legal education to legal practice. Students must complete a formal internship portfolio, including a critical reflective report, supervisor evaluations, and documented legal contributions. The internship is both a culmination of legal training and a bridge to professional employment, legal practice licensing, or further postgraduate study.

Internship Course:

This course provides students with the opportunity to apply the knowledge and skills acquired during their studies in a workplace environment, enhance their career readiness, and develop their professional and practical competencies in alignment with the program learning outcomes and labour market requirements. The course is a compulsory component of the academic program, where applicable, depending on the nature of the program. It is governed by the University's approved policies and procedures and is supervised by academic staff in collaboration with the host training organisations. The specific requirements, duration, and assessment methods vary according to the academic program.